



## Family Business Briefings 2010

A series of breakfast briefings for families in business

De Vere Dunston Hall Hotel, Norwich  
La Fontaine Restaurant

### About the Briefings

At Lovewell Blake we recognise that family businesses are unique in many important ways. Whilst this gives family businesses numerous advantages, they also have their own challenges.

In order to give the best support to our family business clients, Brian Floringer, Steven Scarlett and Neil Orford recently studied at the University of Gloucestershire and were awarded Post Graduate Certificates in Family Business Advice and have also been accepted as Fellows of the International Centre for Families in Business. Brian, Steven and Neil are hosting a series of free breakfast briefings aimed specifically at families in business, covering the key issues unique to family businesses. They will be joined by Colin Fish and Graham Sillett to cover associated tax planning opportunities. Steeles Law will be co-hosting the February briefing to cover relevant legal matters.

We are also delighted to have guest speakers from well known local family businesses who will be speaking to us about their own experiences.

We hope that you will join us at one, if not both, of these briefings.

### Programme

Each briefing will be held at De Vere Dunston Hall Hotel, Norwich. Guests will be welcomed with a continental breakfast at registration and all briefings will follow the format below:

7.45 am	Registration with a continental breakfast
8.00 am	Briefing commences
8.50 am	Refreshments and networking
9.10 am	Briefing resumes
9.50 am	Questions and answers
10.00 am	Close

### Briefing Topics:

#### Thursday, 4 February 2010 'Conflict in the family business'

Speakers: Brian Floringer (Chair), Steven Scarlett, Colin Fish  
Guest speakers: Nigel Lubbock and Richard Bailey (Steeles Law)  
Michael Baker (Bakers & Larners of Holt)

*'Conflict in a family business usually revolves around love, power and wealth, manifesting in envy, control and greed'.*

Topics to be covered:

- Ownership versus governance
- Communication between the family and the business
- A fair wage for what you do
- Tax planning opportunities
- Directors' duties and service contracts
- Shareholders' agreements
- Family charters
- Case study from Bakers & Larners of Holt

#### Thursday, 4 March 2010 'Management succession in a family business'

Speakers: Brian Floringer (Chair), Steven Scarlett, Colin Fish  
Guest speaker: Derek Hammond (Hammond Group)

*'Succession in a family business only really succeeds optimally when it is prepared for in an atmosphere of joint commitment and when the process, which is inevitable, is viewed as confirmation of success'.*

Topics to be covered:

- What makes the family business unique?
- Triggers for succession planning
- Aspirations and training of the next generation
- Handing over the reins successfully
- Tax planning considerations
- Family charters
- Case study from Hammond Group

# LOVEWELL BLAKE—SEMINAR BOOKING FORM

Family Business Briefings 2010 — A series of breakfast briefings for families in business

Venue: De Vere Dunston Hall Hotel, Registration: 7.45 am—close 10.00 am

Book online at <http://www.lovevell-blake.co.uk/forthcoming-lb-events.aspx> or alternatively please complete this booking form and return by fax (01603 692238) to Jenny Hayman **by 29 January 2010**

- Thursday, 4 February 2010—La Fontaine
- Thursday, 4 March 2010—La Fontaine
- I am **unable** to attend but would like you to contact me on this matter
- I am **unable** to attend

## Contact Name:

Title: ..... Forename: ..... Surname: .....

## Guests:

Title: ..... Forename: ..... Surname: .....

Title: ..... Forename: ..... Surname: .....

Business: .....

Address: .....

.....Postcode:.....

Email: .....

Phone: .....

Any Dietary Requirements: .....

Any Special Assistance Requirements: .....

By completing this booking form, you agree that we may process the information you provide for the purpose of registering you for this event (for example the production of name badges, attendance registers etc).

The details you provide will be added to our marketing database and we may contact you from time to time with relevant newsletters, updates and invitations to future events.

If you **do not** wish to be added to our marketing database please tick